



Name: Salah Falah Zaki Jallad

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 Tulkarm, Palestine.

SKILL HIGHLIGHTS

- Project management
- Strong decision maker
- Complex problem solver
- Creative Management
- Innovative, Agility
- Capacity Building
- Financial analysis
- Financial and Contract Arbitration
- Strategic Management
- ToT
- E-Marketing
- SWOT Analysis
- Negotiation Strategies
- PESTEL Analysis
- KPI's
- Six Thinking Hats Analysis
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LANGUAGES

- Arabic : Native.
- English : C1
- Turkey : A1

HOBBIES

- Sporting
- Photography
- Reading
- Swimming
- Farming

Dr. Salah Jallad

SUMMARY

I embarked on my professional journey as an accountant, eventually specializing in bid accounting. This specialization led to my role as the Contracts Manager at the municipality, where I effectively managed the administration of contracts. Following this position, I transitioned to focus on administrative and financial oversight, gaining extensive experience in organizational governance. Throughout my career, I have also worked in consultancy, particularly in the areas of performance indicators and the development of operational manuals. My educational achievement has strengthened my ability to apply strategic insights to improve organizational performance and effectiveness.

EXPERIENCE

Accountant | Oct 1999 - Jan 2006

1999-2001: Accountant in the Jaytone Co.

2001-2006: Accountant in Tulkarm Municipality.

Procurement Management | Jan 2006 - March 2014

Head of Procurement and Tendering Department at the Municipality of Tulkarm.

Auditing and control | March 2014 - Up to date

Working in the Municipality of Tulkarm as the Director of the Administrative, Financial, and Technical Control Unit, Institutional Building, and the Development of Computerized Administrative Programs.

Consulting Services | Jan 2016 – Up to date

2016: GIZ consultant: Worked with Water Sector Regulatory Council on upscaling of performance indicators of water service providers (Municipality's, Water Join Service Councils) and Tariff issues for 40 municipalities.

2018: Development of Revenue Enhancement Plans in 55 LGUs including Deficit Reduction Strategies in West Bank during Arab European Foundation For Consulting & Training.

2019: Procurement Expert Consultant included Developing Procurement Procedures, Forms, and Templates for 23 Targeted Palestinian Municipalities Funded by USAID, through community Thrive Project (CTP).

2019: Working as an economic expert with the Engineering House office for the structural expansion project of the Beitunia municipality.

EDUCATION

Bachelor's degree: Accounting | 1999

Al Najah National University, Palestine, Nablus City

Master's degree: In Administration Economic Policies | 2018

Al Najah National University, Palestine, Nablus City

Doctorate degree: Doctor of Business Administration (D.B.A.) | 2023

European International University (EIU) , France, Paris

CERTIFICATIONS

- International Accounting Standards,(USAID,PSCPA).
- Project Management for senior staff (KFW, HOPE).
- In public procurement & Tendering for LGUS (USAID, CHF).
- Cambridge International Diploma in IT skills (University of Cambridge).
- Contract Project Management for Local Government Units (giz).
- The World Bank in Environmental & Social Framework (WORLD BANK).
- Internal Audit and Risk Management Course (AMI).
- Arbitration In Contracts Course (Southwestern Accreditation Council).
- E-Marketing Diploma (TRAIN & ROG) USA.